

Single Family Residential								
2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	26	22	7	426	1,777,242	1,325,500	81.90	12,440,700
Bradley	6	3	4	115	0	0	.0	0
Carmel	337	128	233	153	1,303,031	1,020,000	92.60	303,606,360
Carmel Highlands	48	28	17	225	2,823,117	1,150,000	84.60	47,993,000
Carmel Valley	194	72	134	123	982,194	800,000	92.41	131,614,015
Del Rey Oaks	9	5	10	101	352,430	363,000	96.71	3,524,300
East Salinas	310	35	290	56	196,052	190,000	100.60	56,855,342
Marina/Former Fort Ord	126	23	121	83	310,924	305,000	98.72	37,621,835
Monterey	210	43	175	87	532,382	490,000	96.64	93,167,009
North Monterey County	329	68	287	84	320,247	315,000	99.01	91,911,128
North Salinas	622	88	555	62	234,140	230,000	99.67	129,947,929
Pacific Grove	216	47	193	98	626,734	558,000	95.61	120,959,800
Pebble Beach	165	61	117	167	1,737,426	1,130,000	90.73	203,278,900
Salinas Monterey Highway	274	81	206	112	675,091	526,500	95.17	139,068,815
Seaside/Sand City	209	39	177	71	322,474	296,000	98.14	57,077,970
South Monterey County	494	84	422	72	180,058	175,000	99.29	75,984,792
South Salinas	210	30	192	75	274,777	271,500	98.08	52,757,250
Summary	3785	857	3140	89	496,750	-&nbsp;-	94.68	1,557,809,145
Common Interest Development								
2012								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	24	7	21	234	440,038	415,000	87.71	9,240,800
Carmel Valley	75	21	67	114	448,972	437,500	96.07	30,081,170
Del Rey Oaks	6	2	5	58	257,000	245,000	103.64	1,285,000
East Salinas	34	4	27	22	80,888	75,000	100.24	2,183,999
Marina/Former Fort Ord	14	5	9	58	171,388	166,000	98.05	1,542,500
Monterey	99	20	87	82	270,812	225,000	97.26	23,560,700
North Monterey County	11	5	5	112	959,600	976,000	95.35	4,798,000
North Salinas	60	11	59	48	87,690	85,700	99.42	5,173,746
Pacific Grove	24	4	22	56	414,227	396,500	96.23	9,113,000
Pebble Beach	13	4	11	80	857,500	399,500	95.51	9,432,500
Salinas Monterey Highway	18	4	12	43	290,583	282,500	98.59	3,487,000
Seaside/Sand City	8	2	8	66	253,200	241,100	101.80	2,025,600
South Monterey County	7	3	3	10	100,666	100,000	92.13	302,000
South Salinas	18	3	21	77	175,524	177,000	97.21	3,686,024
Summary	411	95	357	82	296,672	-&nbsp;-	96.02	105,912,039