

Single Family Residential								
2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Big Sur	28	33	8	359	898,125	435,000	82.42	7,185,000
Bradley	6	4	0	0	0	0	.0	0
Carmel	344	154	204	134	1,356,129	1,082,500	92.89	276,650,490
Carmel Highlands	38	21	11	276	1,976,318	1,137,000	88.71	21,739,500
Carmel Valley	227	82	129	150	867,920	700,000	93.35	111,961,760
Del Rey Oaks	20	7	13	55	377,461	385,000	94.33	4,907,000
East Salinas	462	84	386	74	185,332	174,500	100.39	71,538,437
Marina	8	7	0	0	0	0	.0	0
Monterey	223	67	150	129	522,079	463,000	95.09	78,311,945
North Monterey County	424	114	301	101	294,573	285,000	98.36	88,666,549
North Salinas	731	152	581	84	229,492	222,000	99.60	133,335,421
Pacific Grove	247	96	149	122	609,517	537,500	94.73	90,818,100
Pebble Beach	189	92	82	160	1,851,635	1,104,000	89.65	151,834,099
Salinas Monterey Highway	306	108	189	152	751,833	558,000	93.14	142,096,488
Seaside/Sand City	311	69	240	72	299,249	264,050	98.71	71,819,802
South Monterey County	710	137	583	89	160,936	158,000	98.62	93,825,986
South Salinas	240	66	169	86	285,300	285,000	97.60	48,215,855
Summary	4514	1293	3195	101	435,964	- -	94.83	1,392,906,432
Common Interest Development								
2011								
City/Area	New Listings	Current Inventory	Closed Sales	Average DOM	Average Sales Price	Median Sales Price	% LP Rec'd	Total Sales Volume
Carmel	32	15	16	159	489,937	472,500	95.87	7,839,000
Carmel Valley	77	29	55	92	411,371	360,000	93.18	22,625,438
Del Rey Oaks	8	3	7	96	273,857	269,000	95.43	1,917,000
East Salinas	39	3	44	52	71,942	66,300	99.50	3,165,463
Monterey	97	31	68	114	273,042	204,500	96.61	18,566,919
North Monterey County	5	8	0	0	0	0	.0	0
North Salinas	96	21	85	71	84,917	79,000	98.47	7,217,949
Pacific Grove	20	8	11	364	405,727	400,000	95.03	4,463,000
Pebble Beach	13	4	11	255	1,023,454	420,000	90.81	11,258,000
Salinas Monterey Highway	13	3	8	62	269,000	262,500	98.94	2,152,000
Seaside/Sand City	7	3	7	191	179,040	165,500	99.10	1,253,285
South Monterey County	12	1	13	46	110,138	68,100	97.14	1,431,800
South Salinas	27	4	20	58	172,402	173,477	95.18	3,448,054
Summary	446	133	345	101	247,356	- -	95.01	85,337,908