

**Q2 April - June 2004 Monterey County Single Family**

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2004	137	95	95.16	1,295,000	1,690,546	160,602	128	123
MTY	CV	2004	86	48	95.09	1,075,000	1,285,625	61,710	129	62
MTY	DR	2004	3	3	98.31	749,000	746,167	2,239	132	5
MTY	ES	2004	25	68	100.12	408,000	415,598	28,261	21	63
MTY	MA	2004	35	36	100.25	531,214	541,284	19,486	14	60
MTY	MO	2004	69	64	97.02	790,000	817,827	52,341	56	86
MTY	NOM	2004	109	107	99.09	575,000	590,064	63,137	53	142
MTY	NS	2004	129	196	100.92	479,900	495,797	97,176	18	275
MTY	PB	2004	76	44	93.73	1,370,000	1,767,983	77,791	141	50
MTY	PG	2004	67	48	97.68	755,000	784,498	37,656	53	77
MTY	SCT	2004	41	14	94.94	1,050,000	2,079,214	29,109	153	23
MTY	SEA	2004	54	50	98.66	530,000	537,078	26,854	23	78
MTY	SMH	2004	99	67	96.87	735,000	874,701	58,605	71	88
MTY	SOM	2004	55	83	98.72	357,000	368,015	30,545	34	109
MTY	SS	2004	60	90	99.57	450,000	466,309	41,968	24	114
MTY	UN	2004	*	*	*	*	*	*	*	*
<b>Totals</b>										
		2004	1046	1,016	97.15	560,000	776,389	788,811	54	1,360

\* = Not Available

**Q2 April - June 2004 Monterey County Condos/Townhomes**

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2004	4	10	97.59	655,000	694,380	6,944	75	3
MTY	CV	2004	6	25	97.51	725,000	653,544	16,339	87	15
MTY	DR	2004	2	5	99.89	435,000	447,300	2,237	8	5
MTY	ES	2004	3	10	99.23	225,000	231,650	2,317	66	5
MTY	MA	2004	10	8	99.69	305,000	326,813	2,615	29	21
MTY	MO	2004	11	23	99.03	385,000	447,739	10,298	44	24
MTY	NOM	2004	1	1	96.23	1,150,000	1,150,000	1,150	39	1
MTY	NS	2004	4	14	100.21	272,000	276,321	3,869	18	14
MTY	PB	2004	8	8	97.42	640,000	1,233,625	9,869	147	7
MTY	PG	2004	3	8	99.80	610,000	610,750	4,886	7	7
MTY	SEA	2004	3	2	101.27	340,000	397,500	795	6	4
MTY	SMH	2004	1	3	99.49	590,000	575,000	1,725	13	2
MTY	SOM	2004	1	3	97.52	187,000	177,000	531	20	3
MTY	SS	2004	2	14	99.87	300,000	313,500	4,389	13	10
MTY	UN	2004	*	*	*	*	*	*	*	*
<b>Totals</b>										
		2004	59	134	98.49	385,000	507,175	67,961	50	121

\* = Not Available