

**Q1 January - March 2004 Monterey County Single Family**

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2004	134	48	93.95	1,150,000	1,413,602	67,853	123	90
MTY	CV	2004	88	32	94.39	850,000	996,855	31,899	167	54
MTY	DR	2004	2	6	96.57	574,500	582,333	3,494	52	4
MTY	ES	2004	30	60	99.50	367,500	380,859	22,852	43	71
MTY	MA	2004	14	27	99.66	480,000	498,741	13,466	23	37
MTY	MO	2004	52	26	96.35	580,000	612,131	15,915	66	49
MTY	NOM	2004	83	61	97.38	560,000	586,498	35,776	117	102
MTY	NS	2004	93	133	99.13	422,000	439,041	58,392	22	202
MTY	PB	2004	76	16	91.68	1,287,500	1,622,977	25,968	231	46
MTY	PG	2004	51	37	96.19	690,000	863,495	31,949	76	55
MTY	SCT	2004	45	7	91.98	1,950,000	1,864,286	13,050	171	24
MTY	SEA	2004	34	43	99.46	465,000	479,372	20,613	33	66
MTY	SMH	2004	99	51	95.66	775,000	830,690	42,365	76	78
MTY	SOM	2004	39	51	98.43	310,000	318,560	16,247	32	80
MTY	SS	2004	50	49	99.41	430,000	432,202	21,178	49	74
MTY	UN	2004	*	*	*	*	*	*	*	*
<b>Totals</b>										
		2004	892	654	96.38	491,000	650,259	425,270	67	1,037

\* = Not Available

**Q1 January - March 2004 Monterey County Condos/Townhomes**

County	Area/ City	Year	Cur Inv	No. of Closed Sales	%LP Rec'd	Med. Price	Avg. Price	Total Vol / 1000	Avg DOM	New Listings
MTY	CAR	2004	13	1	97.48	775,000	775,000	775	14	11
MTY	CV	2004	17	21	96.61	470,000	491,095	10,313	113	16
MTY	DR	2004	1	3	99.96	420,000	402,833	1,209	8	3
MTY	ES	2004	8	12	97.78	225,000	245,708	2,949	30	21
MTY	MA	2004	3	4	100.56	358,250	333,875	1,335	29	5
MTY	MO	2004	14	12	98.71	482,500	500,129	6,002	58	17
MTY	NOM	2004	1	2	88.52	1,017,500	1,017,500	2,035	478	1
MTY	NS	2004	8	15	99.47	242,000	248,800	3,732	24	23
MTY	PB	2004	10	4	91.33	597,500	1,182,500	4,730	114	7
MTY	PG	2004	2	6	98.49	585,000	616,083	3,697	39	6
MTY	SEA	2004	*	1	98.37	392,500	392,500	393	8	1
MTY	SMH	2004	*	1	100.18	550,000	550,000	550	8	3
MTY	SOM	2004	3	*	*	*	*	*	*	4
MTY	SS	2004	6	5	99.60	205,000	249,400	1,247	27	11
MTY	UN	2004	*	*	*	*	*	*	*	*
<b>Totals</b>										
		2004	86	87	96.72	368,999	447,874	38,965	66	129

\* = Not Available