

2003
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QUARTER COMPLETED SALES
APRIL 1 THROUGH JUNE 30
Statistics were calculated on 07/05/03

SINGLE FAMILY HOMES

Area	Cur Inv	Year	No. Sales	%LP Rec'd	Median Price	Average Price	Tot Vol/ 1,000	Avg DOM	New Listings
CAR	152	2003	43	91.7	990,000	1,430,862	61,527	134	91
CAR		2002	52	91.9	951,250	1,258,990	65,467	110	108
CV	114	2003	25	95.1	795,000	851,556	21,288	102	74
CV		2002	43	95.2	867,500	991,116	42,618	131	63
DR	8	2003	6	97.7	518,000	528,500	3,171	78	9
DR		2002	8	97	426,500	436,687	3,493	27	10
ES	50	2003	70	99.5	316,500	326,347	22,844	37	85
ES		2002	84	98.6	285,000	284,439	23,892	66	111
MA	28	2003	25	98.5	390,000	420,690	10,517	39	34
MA		2002	32	97	367,000	379,300	12,137	76	28
MO	77	2003	40	95.9	617,500	672,611	26,904	96	61
MO		2002	57	96.2	540,000	562,664	32,071	101	54
NOM	136	2003	98	97.1	487,500	487,711	47,795	97	116
NOM		2002	88	97.1	431,000	452,288	39,801	103	146
NS	127	2003	186	98.2	365,000	414,676	77,129	37	204
NS		2002	136	98.6	300,000	310,900	42,282	64	164
PB	96	2003	18	92.1	860,000	1,299,754	23,395	120	44
PB		2002	25	92	1,212,500	1,544,610	38,615	184	55
PG	84	2003	41	97.2	580,000	674,400	27,650	97	75
PG		2002	54	95.6	547,500	676,407	36,526	67	73
SCT	45	2003	5	94.5	1,650,000	2,910,000	14,550	198	17
SCT		2002	6	88.3	1,161,000	1,121,000	6,726	250	11
SEA	56	2003	51	98.5	350,000	367,922	18,764	71	60
SEA		2002	61	97.9	330,000	344,030	20,985	68	66
SMH	130	2003	62	95.7	693,000	834,473	51,737	107	98
SMH		2002	53	95.1	665,000	914,284	48,457	108	83
SOM	67	2003	60	99.1	285,500	285,428	17,125	47	91
SOM		2002	54	97.9	249,950	234,351	12,655	65	92
SS	63	2003	68	99.1	367,750	404,220	27,486	34	98
SS		2002	67	97.6	330,000	335,149	22,455	56	92
MTY	1233	2003	798	96.2	419,825	566,276	451,888	69	1157
MTY		2002	820	95.4	374,000	546,567	448,185	85	1156

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QUARTER COMPLETED SALES
APRIL 1 THROUGH JUNE 30

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CONDO/TOWNHOUSES

Area	Cur Inv	Year	No. Sales	%LP Rec'd	Median Price	Average Price	Tot Vol/ 1,000	Avg DOM	New Listings
CAR	14	2003	7	97	490,000	527,142	3,690	103	10
CAR		2002	8	96.6	487,500	476,250	3,810	74	9
CV	51	2003	15	96.9	435,000	541,573	8,123	183	33
CV		2002	13	95.4	450,000	476,538	6,195	148	38
DR	2	2003	2	95.5	347,500	347,500	695	18	2
DR		2002	7	97.1	310,000	299,714	2,098	54	2
ES	2	2003	11	99.1	195,000	202,900	2,231	61	5
ES		2002	12	99.8	161,000	162,566	1,950	41	13
MA	3	2003	6	99.2	269,000	270,166	1,621	44	4
MA		2002	4	98.7	254,000	254,250	1,017	81	10
MO	19	2003	14	95.6	346,250	381,428	5,340	74	19
MO		2002	16	97.4	337,500	329,228	5,267	82	28
NOM	3	2003	1	89.4	1,050,250	1,050,250	1,050	26	2
NOM		2002	0	0				0	2
NS	13	2003	21	99.6	223,000	210,357	4,417	34	29
NS		2002	27	99.1	193,000	196,251	5,298	115	19
PB	13	2003	3	100	649,000	1,274,666	3,824	256	10
PB		2002	1	96.3	587,250	587,250	587	53	5
PG	3	2003	4	97.3	466,000	454,000	1,816	48	3
PG		2002	4	97.6	372,000	394,750	1,579	51	7
SEA	4	2003	3	95.9	299,000	291,000	873	156	3
SEA		2002	6	96.6	334,500	309,416	1,856	131	5
SMH	1	2003	1	100	335,000	335,000	335	7	0
SMH		2002	1	98.5	384,000	384,000	384	107	1
SS	8	2003	11	98.9	280,000	283,986	3,123	27	12
SS		2002	6	99	262,250	276,916	1,661	71	14
MTY	136	2003	99	97.5	285,000	375,162	37,141	80	132
MTY		2002	105	97.4	264,500	301,957	31,705	92	153