

TRANSACTION MANAGEMENT

Escrow Coordination Secrets for the Real Estate Professional

Special: REO Transaction Rules-Red Flags of REO Addenda, What Disclosures are Required, How to Write an REO Offer

WHEN: SATURDAY, APRIL 10, 2010
WHERE: MCAR CONFERENCE ROOM
TIME: 8:30am-12:30pm (Registration 8-8:30am)
COST: \$50
RSVP: 831-393-8660
On-line @ www.mcar.com

This 4-hr. packed class is like no other seminar you have attended. Specific issues that will be addressed:

- Locate the “**meat and potatoes**” of contracts, title, tax and termite reports
- Identify and prevent **deal-killer** issues
- Organize terms in an **easy-to-understand** format
- Understand who **team** is and effectively participate in **problem solving**
- Create **bullet-proof systems** that ensure each transaction is smooth & hassle-free

Instructor Diana Turnbloom, author of “Escrow Coordination Secrets,” a coordinator for over 10 years, will give you information and tools YOU MUST HAVE to efficiently coordinate escrows with more control and less hassle!

BONUS: DRE approved for 4 hrs. CE credits for licensed agents in attendance. Category: Consumer Service Sponsor #4129. You must take a test at the end of class and pass with 70% or better to receive a certificate. No prerequisite to attend this class! Open to both licensed and unlicensed real estate professionals.

Held at:
Monterey County Association of REALTORS®

