



BPO AND REO
INSTITUTE
The Property Value and REO ResourceSM



Become a Certified Broker Pricing Specialist (CBPS)

Learn to make additional money preparing BPO's and to value Real Estate in this challenging market. Your sellers will love it!

- Be trained by an "EXPERT" who's prepared more than 15,000 BPO's
- Learn to prepare BPO's at the level of "EXCELLENT" to attract REO business.
- Turn your BPO business into your REO listings business.
- Learn the secrets of the BPO business.
- Receive an orientation to the REO business and how handle them.
- Receive our detailed and complete manual for later reference.
- Receive your formal certificate showing you are certified to prepare BPO's.
- Learn to prepare from 1 to 10 BPO's a day and receive from \$50 to \$110 each.
- Receive a list of the best companies that order the most BPO's.

Why Now? - Because you want the money and because -

Banks, lenders, and insurance companies are ordering BPO's in record numbers because of this challenging real estate market. They need agents trained and certified to prepare reports and they pay quickly for this service.

BPO and REO Institute Seminar

Note: You should have at least one year experience in Real Estate to take this class. The BPO Institute Certification is promoted within the Default Industry specifically and is not endorsed by the National or California Associations of Realtors ®.

Sponsored by: The Monterey Association of REALTORS®
\$195 Pre-Registered or \$215 at the door

Call now to reserve your seat.

REGISTER TODAY

Call MCAR at (831) 393-8660

Or (925) 945-7352

Seminar DATE/TIME: Friday, April 9, 2010
from 9am to 12:30pm
WHERE: Monterey County REALTORS® (MCAR)
ADDRESS: 201 #A Calle Del Oaks Place,
Del Rey Oaks, 93940

*Program introduced by CHUCK LAMB, Past President of CAR.
MICHAEL GADAMS, Principal Instructor, Real Estate Broker and BPO Specialist, will lead the seminar. Michael has prepared more than 15,000 BPO's and is a nationally recognized BPO specialist and instructor.*

